Our Reference: AceResource/2022/[PJR2022352](https://k2.globalnet.lcl/Runtime/Runtime/Form/ProjectRequest?FormID=2690) Your Reference: SOWVFA202211

Statement Of Work 

This Statement of Work is made on 15-Jul-2022 between Ace Resource Advisory Services Sdn. Bhd. and Client and is an exhibit to the General Terms of the Services Agreement dated 15-Jul-2022 between Ace Resource Advisory Services Sdn. Bhd. ("Ace") and Client and shall incorporate any exhibits expressly attached hereto. By executing this Statement of Work, the parties agree to be bound by the terms and conditions with respect to the services to be performed under this Statement of Work.

# Client Details

**Client Name Client Address**

PT. Aditya Agroindo (KPU)

Jl. Soekarno Hatta, Sungai Raya, Kec. Sungai Raya, Kabupaten Kubu Raya, Kalimantan Barat,

Indonesia

**Contact Name** Susanto

**Email Address** [susanto@agrilestari.com](mailto:susanto@agrilestari.com)

# Full Details of Services

Ace will provide client with the following services:

**Project Title** KPU Connected Plantation

**Project Summary** KPU is embarking on a Digital Transformation Initiative to modernize and improve the

plantation operations through the use of technology and process improvement, removing paper forms and implementing automation to improve transparency and workforce

behaviour, to improve quality, Productivity and achieve Competitive Cost

**Refer to appendix on the detailed scope**

# Cost of services (in USD)

|  |  |
| --- | --- |
| **Estimated Project CAPEX** | **Total CAPEX (USD)** |
| Professional Services (Internal) | 17,360.00 |
| Professional Services (External) | 0.00 |
| Travel & Accommodation | 0.00 |
| External Training Cost | 0.00 |
| Hardware & Software | 2,943.00 |
| Service Charge | 147.15 |
| Grand Total | 20,450.15 |

Client Responsibility

Client will provide at no charge prompt and reasonable access to information, documentation, equipment and personnel as requested by Ace to facilitate Ace performance of the services under this SOW. Ace' performance is contingent upon Client’s timely and effective performance of its responsibilities, decisions and approvals.

**CIP Required**



Yes

No

# Project Schedule/Targeted Timeline

**Project Start Date** 01-Mar-2022

**Target Go-Live Date** 01-Aug-2022

# Payment Schedule

Payment Schedule

Payment Required

|  |  |  |
| --- | --- | --- |
| 1 All SOWs with total cost of services less than USD100,000 are payable upon project go-live. | Go-live | 100% |
| 2 Turnkey project SOWs with total cost of services more than USD100,000 are payable in accordance to Service Provider’s billing milestones. | Service Provider’s billing milestones |  |
| 3 Non-turnkey project SOWs with total cost of services | Blueprint / Design | 30% |
| more than USD100,000 are payable in accordance to the following project milestones. | Go-live | 70% |

The fee shall be invoiced as per the payment schedule above. Estimated total fee defined above is provided as an estimate only of the actual fee. Should the cost for Services change, both Parties shall mutually agree on the revised fee. The fee are exclusive of applicable travel, lodging and out of pocket expenses, these will be billed to Client based on actual costs incurred. The fees and

expenses set out quoted in this arrangement are exclusive of all taxes and charges (including Goods and Services Tax or

equivalent goods sales tax, and income taxes). If under any applicable tax laws or any other laws, the Client is required to

withhold any tax on any payment to Service Provider, then the Client shall gross up and ensure the Service Provider shall receive in full the Fees as though no withholding has been made.

IN WITNESS WHEREOF, the parties have caused this Statement of Work to be executed by their duly authorized representatives as of the date written above.

Client Ace Resource Sdn. Bhd.

Authorized Representative Signature Authorized Representative Signature

Name: Name:

Title: Title:

(Business Head of Department) Ace Resource Sdn. Bhd. Finance Controller

Date: Date:

Authorized Signature (Finance)

Name:

Title:

(BU Finance Controller/ BG Finance Controller/ Business Controller / Group Business Controller)

Date:

Appendix



**Project Details**

Person In Charge Setia Winata

Scope The Digital initiative focuses on plantaion maintenance, operation monitoring, and performance of field workers in the following process:

1. FFB Harvesting
2. FFB Evacuation
3. Field Inspection
4. Pest & Disease management
5. Field Maintenance

Assumption 1. Full time resources from KPU are nominated for the Project. The nominated users will be the Business Champion for each functional area for the project and on-going monitoring & support.

1. The refinement of PMMP module development that impact business SOP will be the responsibility of KPU
2. Change management activities such as communication and business process changes, etc. due to the project would be the responsibility of KPU.
3. Changes to local or on-site application system shall be the responsibility of KPU Site IT team.
4. Any hardware purchasing will be process by KPU.
5. Creating PMMP staging in the cloud will be handle by ABS

Module ETL

Project Length 3 months

Target Timeline Start Date: 01-Mar-2022 End Date: 01-Aug-2022



**Project Timeline**

**End Date**

**Start Date**

**Activity Name**

Development 01-Mar-2022 31-Jul-2022

Go Live 01-Aug-2022 01-Aug-2022



**Audit Log**

**Created On**

**Created By**

**Remark**

**Outcome**

**Role**

PMO Approved Please refer to attachment for SOW endorsement Nor Maisarah Azahari 15-Jul-2022

11:06



Page

1



**Approvers**



|  |  |  |  |
| --- | --- | --- | --- |
| **Sequence** | **Approver Role** | **Approver Name** | **Status** |

|  |  |  |  |
| --- | --- | --- | --- |
| 1 | PMO | PMO | Verified |
| 2 | PMO | PMO |  |